Community Sector Council
Newfoundland and Labrador

Annual General Meeting
January 27, 2011
Rescheduled to February 8, 2011

CEO Report
Penelope M. Rowe
Our goal is a prosperous and inclusive society that supports individuals, families and communities throughout the province.

Our mission is to encourage citizen engagement, to promote the integration of social and economic development and to influence public policies.

CSC is a registered charity dedicated to advancing the community sector through:
- voluntarism
- social innovation
- entrepreneurship
- advocacy
- knowledge sharing

.. promoting well being through:
- programs
- policy dialogue
- collaboration
- engagement
CSC provides an array of services and opportunities to the voluntary, community-based sector throughout the province. CSC acts as a provincial resource centre offering services and networking in person, online, at meetings and by telephone.
Community Sector Council Newfoundland and Labrador

Meeting Goals and actions

Convening, Sharing Information and Networking
- envision.ca
- Volunteer Recruitment Events
- Volunteer Luncheon
- Speaking Engagements / Presentations
- Newsletters
- Webinars
- Teleconferences / Meetings
- Provincial Forum: Re-Thinking for the Next Decade
- Workshops with national partners

Offering Learning Opportunities, Workshops, Training
- Executive Directors Boot Camp
- Volunteer Management Series
- Getting Your Message Out Effectively
- Board Governance
- Shaping Your Future Through Volunteering: YOUTH
- Liability / Risk Insurance
- Social Enterprise Development
- Youth Board Leadership - YOUTH

Designing and Delivering Innovative Programs
- Online SWASP Application
- Online data entry SWASP monitoring
- Mentoring and online learning exchange
- Charities File Technical Support
- Neighbourhood Engagement
- Citizens Voices Network
- Childcare Initiative
- Reducing Barriers’ Policy Roundtable
- YESI Program
- Community Kitchen
- Capabilities

Harnessing Technology
- envision.ca
- Webinars and podcasts
- Database of charities and non-profits
- Online Surveys and polls
- Volunteer Connections
- Resources for managing organizations
- Sector news
- Calendar Events
- Publications
- Communication tools for social enterprise organizations
- Community Sector Forum
Meeting Goals and actions

Providing Consultative Services
- 1-800-753-9880 Telephone service
- Governance Consultation
- Presentations
- Tailored Workshop Facilitation Services
- Focus Groups
- Dialogue / Interviews

Promoting Volunteering and Regional Voluntary Resources
- Voluntary Centres: Cabot Loop
- Emergency Response Planning
- Voluntary Centres: Burin Peninsula
- Voluntary Resource Centre: Gender
- Volunteer Week Events
- Annual Volunteering Luncheon
- Youth Are Volunteering
- 5 regional events
- 25 grants to local events
- MNL proclamations
- Volunteer Expo

 Undertaking Research, Planning and Policy Shaping
- Social Economy Sub Node 8: Communications
- Email Usage
- Online Communities
- Language in the Social Economy
- Educational materials and brochure
- Collaborative Governance
- Youth Engagement
- Take it Without a Grain of Salt
- Poverty Reduction Policies and Programs - Past to Future

Linking with Provincial and National Initiatives
- Atlantic Regional Research Node on Social Economy
- Advisory Council
- Standards and Accreditation Interim Board
- Canadian Nonprofit Innovators Network
- Imagine Canada
- Provincial Council Rural Secretariat
- Canadian Federation of Voluntary Sector Networks
- Co-chair
- Volunteer Canada
- Joint Sector Governments Meeting
- Advisory Council of Volunteer Centres
- Atlantic Council for Community and Social Enterprise
- Social Enterprise Council of Canada
- Tamarack
- Provincial Government Insurance Working Committee
Provincial Forum: New Thinking for the Next Decade

- Engaged 120 participants from 69 organizations from 29 communities to consider current trends and future directions for the community sector and to contribute to a national framework

Speakers included:
1. Tim Brodhead, J.W. McConnell Family Foundation
2. Natalie Nicholles, new economics foundation, UK
3. Penelope Rowe, Community Sector Council Newfoundland and Labrador
4. Barbara Barry, Community Sector Council Newfoundland and Labrador
5. Andrew Harvey, Community Outreach and Advocacy, Global Education Initiative
6. Rick Comerford, ACOA NL
7. Sean Wiltshire, Avalon Employment
8. Robert Greenwood, The Leslie Harris, Memorial University
9. Bruce Gilbert, Rural Secretariat
10. Ross Reid, Voluntary and Nonprofit Secretariat
11. Kathryn Atkin, United Way of Newfoundland and Labrador
12. Dawn Chafe, Atlantic Business Magazine
13. Elizabeth Duff, Newfoundland and Labrador Credit Union
14. Alton Hollett, Department of Finance
15. Chris Loomis, Memorial University
16. Claude Sullivan, East Coast Mortgage Brokers
17. Brenda Cameron Couch, Imagine Canada
18. Michelle Gauthier, Imagine Canada
19. Honourable Dave Denine, Minister Responsible for the Voluntary and Non-Profit Sector
Convening Sharing Information and Networking

Provincial Forum: New Thinking for the Next Decade

An opportunity to contribute to a national Framework for Action;
• The session was part of a national process to identify challenges and opportunities facing the charitable and nonprofit sector today and into the decade ahead.

Workshops Opportunities offered during the Forum:
• Is your nonprofit’s HR Health in danger of flat-lining?
  – HR Council for the Nonprofit Sector
• Risk is Normal – Losing sleep is Not ... An Introduction to Risk Management for Nonprofits and Charities of all sizes.
  – Imagine Canada’s Insurance & Liability Resource Centre for Nonprofits
• Philanthropy 2.0.
  – CanadaHelps
• Shape Up or Ship Out ... Sound Governance for strong organizations.
  – Community Sector Council Newfoundland and Labrador
Learning Opportunities, Workshops, Training

- Board - Staff Relations
- Shape Up or Ship Out, Effective Governance
- Community Relations
- Getting Your Message Out
- Shaping Your Future Through Volunteering
- Youth Board Leadership
- Volunteer Management Certificate Series
- Ten Practices for Managing Charitable Status
- Training and Resources to Complete the T3010A
- Strategic Planning for Nonprofits
- Risk and Liability in the Community-based Sector

Course and training sessions

RISK
10 sessions
118 individuals
104 organizations
48 communities
Learning Opportunities, Workshops, Training

A two-day event, for executive directors to help them run their nonprofit organizations more efficiently and effectively

Sessions included:

• Financial Management Essentials
• Demonstrating Value Through Outcomes Evaluation
• Effective Personnel Policies
• Exploring Fundraising Options
• Working Effectively with Your Board
• Recruiting, Managing and Retaining Volunteers
• Panel of senior government officials discussed Engaging Government

• 65 Participants
• 63 organizations
• 31 communities
Regional Workshops in Marystown, and Plum Point
  – 26 participants representing 22 organizations

Webinar series offered on Social Enterprise Essentials and Financing Your Social Enterprise
  – 40 participants representing 33 organizations

Provincial Forum for social enterprise and policy leaders
  – 28 participants from across the province

Founding partner Atlantic Council for Community Social Enterprise
Student Work And Service Program (SWASP) Community Service Component

Partnerships with federal and provincial governments and nonprofits

Engaging youth and providing career related experiences
Supporting organizations
Collaborating with governments

<table>
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<tr>
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<th>2010</th>
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<tr>
<td>Total Student Placements</td>
<td>480</td>
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<tr>
<td>Organizations</td>
<td>440</td>
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<td>Communities</td>
<td>187</td>
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<td>Monitors hired across the province</td>
<td>11</td>
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CSC is member of National Project Steering Committee

CSC is a regional node of innovation

• producing stories about the innovative practices of nonprofit organizations in Newfoundland and Labrador
• 10 interviews and stories completed
• Being shared online and in webinars
**Innovative Programs**

Atlantic Charities Learning Exchange Project

CRA Compliance with filling out Annual Returns
- 20 in person training sessions
- 3 series of face-to-face meetings with 192 participants
- 200 participants in online learning exchange
- 30+ volunteers recruited and trained to mentor other charities
- 4 webinars (three in English, one in French)

Compliant Fundraising Practices
- 12 in person training sessions on the fundraising ratio
- brochure “*What You Need To Know About Charities and Fundraising*” developed with Legal Information Society of Nova Scotia
- Review of the financial reporting parameters of Atlantic Canadian charities
- Curriculum for a series of clinics and webinars
- English and Francophone partners in Atlantic Provinces
- Database of charitable organizations

Supporting charities
Innovative Programs

The Charities File on Board

CSC is partner with Centre for Voluntary Sector Research and Development, Carleton University

- CSC provides technical support for national project
- redesigned and re-launched bilingual Charities File website with up to date resources and learning materials
- updated and maintain database of nation-wide contact information on charities
- Delivering 50-75 training events around the Atlantic region
  - promoted the events across Canada
  - maintain an online registration system
PUBLIC ACCESS

• Providing information about income security programs and benefits
• Interpreting government manuals of income support and social support programs
  ✓ 190 requests from first time callers in 2010
    - 37 referrals from Vibrant Communities Citizens Voices
  ✓ 1105 requests from repeat or previous callers
  ✓ 2,590 distinct requests since inception
Innovative Programs

Goal to help 1500 families in their journey out of poverty

- **Citizens Voice Network**
  - 23 households, 90 members

- **Network for Vibrant Neighbourhoods**
  - Engaged in 16 low income neighbourhoods - 583 households

- **Enhancing and Supporting Youth Education, YES! Program**
  - 16 households participated

- **Makin’ it Work! Adult Education-to-Employment Initiative**
  - Operated by Community Centre Alliance
  - At least 56 people this year

- **Increasing access to affordable, high quality childcare**
  - 52 households involved

- **CapaCITIES™ Building community leaders**
  - 101 individuals have graduated (Bell Island and St. John’s)
Approx 19,000 visits per month
  – 12,000 unique visitors to website
• Twitter @CSCNL
• Facebook: www.facebook.com/cscnl
• Web sites hosted: 80 live
• E-newsletter rebranded
• Webinars
• Podcasts
• You Tube submissions
• Opportunities Board: 230 positions posted
Harnessing Technology

communitysector.nl.ca/

- Rebranding
- Easier navigation
- Moved to new server
- Post content to Community Bulletin Board without having to login
- Additional search features
- Directory of websites (1500 to date)
- Upgraded photo gallery
- Social media components
- Audio and video clips of training sessions, webinars, podcasts

New website
Consultative Services

- **Contracted Training**
  - 317 individuals
  - 14 organizations
  - 10 communities

- **Community /Social Enterprise**
  - 6 webinars & 2 workshops
  - 107 participants
  - 56 organizations

- **Specialized Entrepreneurship Skills Training for Immigrant Women and Their Families in NL**
  - 41 participants
Presentations

• Bell Island Town Council
• Choices For Youth and Waypoints
• City of St. John’s Council
• Corner Brook Networking Meeting
• Easter Seals
• Eastern Health
• Gathering of Counterparts, Vancouver
• General Hospital Auxiliary Annual General Meeting
• MacDonald Junior High Thanksgiving Assembly
• Provincial Nutritionists meeting
• Rabbittown Community Centre
• Rural Secretariat Provincial Council
• St. Augustine's Parish Congregation
• St. Mathews School Math Department
• Various MUN classes
Volunteerism and Regional Voluntary Resources

VOLUNTARY SECTOR
CLUSTERS PILOT PROJECT

Exploring the potential for building local networks of nonprofits to enable collaboration and to provide support to organizations experiencing similar issues. And methods for sharing resources on a pan provincial basis.

Cabot Loop, Bonavista Peninsula
- Learning events: governance and 9 peer learning sessions
- Directory of Community Organizations
- Volunteer Week Celebrations (250+)
- Skill inventory pilot

Burin Peninsula
- Clusters meetings held in several communities resulted united efforts:
  - Collaborative Emergency Response Planning (7 joint community plans in process)
  - Regional Volunteer Appreciation event in Garnish (200+)
  - Directory of Community Organizations for the Burin Peninsula in progress
  - Learning events: Shape up or Ship Out

Independent evaluation underway
Volunteerism and Regional Voluntary Resources

Connected youth volunteers with projects
- Raise The Reader event for Literacy
- Cabot Habitat For Humanity
- Eastern Edge Gallery

Partnership with Waypoints

Funded by Community Youth Network

VOLUNTEER Connections

Online volunteer opportunities
- 135 new volunteer opportunities posted
- 4,497 visitors in 2010:
  - www.volunteer.envision.ca

Toll free line 1-866-753-9860
Age Well, Live Better
... Volunteer!

Increasing awareness among seniors of volunteer opportunities, benefits of volunteering, how skills and interests might contribute to the work of community groups, challenges and barriers for older adults volunteering and how these might be addressed

- Project Areas: Cabot Loop and Burin Peninsula
- One-on-one supports provided to organizations
- Forums held in project areas with 63 participants
- 14 organizations involved and 37 diverse volunteer opportunities presented ranging from:
  - tutoring, committee members, taking count of a particular species, to being stationed at a mobile command post during ground search and rescue
- Local contributors engaged in each area to provide support and expertise
Volunteerism and Regional Voluntary Resources

- Annual National Volunteer Week Events
- Province-wide promotion and publicity
- Honourary Chair, Jim Burton, ReMax Plus Realty Inc.
- Regional receptions: Garnish, Gander, Port Union, Corner Brook and St. John’s

25 organizations received grants to host volunteer recognition events

1. Town of Peterview, Peterview
2. St. Matthews United Church-UCW, Lewisporte
3. Grand Bank Recreation Commission, Grand Bank
4. Town of Charlottetown, Charlottetown
5. Dover and Area Community Family Coalition, Dover
6. Mount Pearl Special Olympics, Paradise
7. The Town of Jackson's Arm, Jackson's Arm
8. Baccalieu Trail Advisory Committee, Spaniard's Bay
9. Lourdes Elementary Volunteer Group, Lourdes
10. Roberts Arm Youth Centre, Roberts Arm
11. Point May Recreation, Point May
12. Town of Birchy Bay, Birchy Bay
13. Town of Cormack, Cormack
14. Town of Milltown/Head of Bay D'Espoir, Milltown
15. Random Lions Club, Clarenville
16. Town of Harbour Breton, Harbour Breton
17. Community Youth Network-St. Lawrence, St. Lawrence
18. Snack Program-Burgeo Academy, Burgeo
19. Upper Island Cove Parks and Recreation Association, Upper Island Cove
20. Whitbourne Sports and Recreation Commission, Whitbourne
21. St. Lewis Academy, St. Lewis
22. Twilight 50+ Club, Port au Port East
23. Lions Club Hare Bay, Hare Bay
24. Labrador Friendship Centre, Happy Valley-Goose Bay
25. 50 Plus Youth Club, St. Mary’s
Take It Without a Grain of Salt

- Multi-agency Working Group to initiate community action around the high sodium consumption.

Sub Node 6 - Atlantic Regional Social Economy Node

- Research about a variety of communications issues for the social economy *Uses and Gratifications of Communications Tools in the Social Economy; a case study on email use, review of webinar use, and online dialogue*

CSC Publications

- New Thinking for the Next Decade: Forum 2010 Synopsis
- Volunteerism and Community Engagement in NL: A Short History
- Promoting Social Enterprise in NL Reporting on priorities
Major new directions

MONEY – financial literacy
- To broaden the array and delivery of personal financial management information and services in NL
- Research, Program Development and Training components, Pilot projects
- Telephone warm line and peer mentoring
- TD Financial Literacy Grant, administered by SEDI

Demonstrating Value/Social Return on Investment
- Designed to measure outcomes incorporating social, environmental and economic costs and benefits
- Analytic tool for measuring and accounting for a broad concept of value
- Feasibility study for a pilot project in partnership with ACOA and Provincial Government Programs and new economics foundation (nef) UK

Standards Council and Accreditation for sector organizations
- CSC a founding member with Imagine Canada in developing standards for non-profits and charities
- Pilot project to begin this year
The why bother question

Outcomes of our work

✓ Volunteers are more connected
✓ Leadership skills are developed
✓ Charities are more knowledgeable about compliance
✓ Increased profile for the community sector
✓ Youth learn about volunteering and community sector
✓ Organizations are better governed and managed
✓ Community leadership is enhanced
✓ People are on the journey out of poverty
✓ Health is improved because sodium intake is reduced
✓ Technology is harnessed
CSC builds capacity .... connecting people, organizations and communities

- St. John’s, Gander, Port Union
- Employees / contracts 2010: 74
- Events and Training sessions: 50+ communities
- SWASP 2010
  - 480 Placements
  - 440 Organizations
  - 187 Communities
Linking with Provincial and National Initiatives

- Atlantic Council of Community and Social Enterprise
- Atlantic Social Economy Node (Mount St. Vincent University)
- ACLE
  - Centre de Bénévolat de la Péninsule Acadienne Inc., New Brunswick
  - Community Links, Nova Scotia
  - Legal Information Society of Nova Scotia
  - Voluntary Resource Centre, Prince Edward Island
- Campaign 2000
- Canada Revenue Agency
- Canadian Nonprofit Innovators Network

- Centre for Community Enterprise, BC
- Canadian Federation Voluntary Sector Networks
- HR Council for the Voluntary Non Profit Sector / Capacity Builders
- Imagine Canada Advisory Council
- Provincial Council of the Rural Secretariat
- Social Enterprise Council
- Standards Council, founding member
- Tamarack Institute / Vibrant Communities
- United Community Cooperative Services Vancouver
- Volunteer Centre of Southeastern New Brunswick
- Volunteer Canada Advisory Council
## Communities We Have Touched Throughout The Province

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## Contributors, Funders, Donors, in-kind support

| Government of Newfoundland and Labrador: |
| Health and Community Services; Human Resources, Labour and Employment; Innovation, Trade and Rural Development; Government Services; Voluntary and Nonprofit Secretariat |

| Government of Canada: |
| ACOA; Human Resources and Skills Development Canada; Youth Employment Strategy; Industry Canada; Canada Revenue Agency |

- ✔ Desjardins Financial
- ✔ Eastern Health
- ✔ Fraserside Community Services Co-op
- ✔ Imagine Canada
- ✔ J. W. McConnell Family Foundation
- ✔ Kirkland, Balsom and Associates
- ✔ Kirkland Nursing Services
- ✔ Mount Saint Vincent University / SSHRC
- ✔ MUNN Insurance
- ✔ Newfoundland and Labrador Housing
- ✔ Newfoundland Power
- ✔ Penelope Rowe
- ✔ ReMax Realty Specialists
- ✔ Royal Bank of Canada – RBC Foundation
- ✔ Salvation Army
- ✔ Social Enterprise and Development Innovations
- ✔ United Way of Newfoundland and Labrador
- ✔ United Way of Toronto
- ✔ VOCM Cares Foundation

- ✔ Bell Aliant
- ✔ BMO Nesbitt Burns
- ✔ Centre for Voluntary Sector Research and Development through CRA
- ✔ Central Health
- ✔ City of St. John’s
- ✔ College of the North Atlantic
- ✔ Community Foundation Newfoundland and Labrador
- ✔ Community Youth Network
Engaging People

CSC Volunteers
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Ron Day
David Furlong

Take It Without A Grain of Salt Advisory Committee
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Deborah Guillemette
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Bernard Davis (Vice Chair)
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Sandra Patterson
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Engaging People

Voluntary Clusters Pilot Project Committees

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Ruby Hoskins
Russ Murphy
Sharon Snook

Burin Peninsula Youth Group (youth from across the Peninsula)
Keara Lundrigan (Marystown)
Janelle Slaney (St. Lawrence)
William Short (Marystown)
Jessica Slaney (St. Lawrence)
Kyle Follett (Lawn)
Carey James (Terrenceville)
Brook Watson (Terrenceville)
Geoffrey Cake (Lamaline)
David Hodge (Lamaline)

Burin Peninsula 2010 Volunteer Reception Planning Committee
Con Fitzpatrick (Marystown)
Elroy Grandy (Garnish)
Everett Farwell (Burin)
Gladys Kavanagh (Fox Cove - Moriter)
Jeanette Murphy (Parker's Cove)
Kelly Banfield (Fortune Bay East)
Kevin Lundrigan (Burin)
Kimberley Armstrong (Burin)
Lucinda Fitzpatrick (Marystown)
Mary Mullins (Fortune)

Burin Peninsula Communications Advisory Group
Ellen Picco
Gord Brockerville
Russ Murphy
Kimberley Armstrong

Burin Peninsula Youth Advisory Committee (people that work with youth)
Mary Mullins
Kimberley Armstrong
Renee Pike
Tracey Slaney
Travis Parsons
Leslie Ann Pitcher
Patricia Clarke
Lucinda Fitzpatrick

Cabot Loop Clusters Leadership Team
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Cyndi Baker
Diane Thorpe
Edith Samson
Jim Miller
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Jackie Penney
Margaret Ducey

Cabot Loop Clusters Volunteer Week Planning Committee
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Diane Thorpe - Bonavista
Janet Fisher - Bonavista
Cyndi Baker - Bonavista
Joan Kane - Trinity
Brendon Peters - Melrose
Jackie Penney - Bonavista
Alma Long - Champney's East

Cabot Loop Clusters Peer Learning Leaders
Cyndy Baker
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Edith Samson
Jackie Penney
Janet Fisher
Jim Miller
Engaging People

Leadership Team
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Charmaine Davidge
Claude Sullivan
Dawn Gallant
Dr. David Allison
Heather Hickman
Kim Gillard
Karen Gray
Linda Bowering
Mary Devereaux
Michelle Wall
Melodie Kelly
Penny Rowe
Patricia Meaney
Ron Ellsworth

Network for Vibrant Neighbourhoods
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Charlene Taylor
Cynthia Slaney
Dawn Gallant
Elinor McDonald
Heather Hickman
Karen Sherriffs
Karen Hemmens
Lisa Stoyles
Karen Gray
Tammy Davis

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Elinor McDonald
Heather Pollett
Kathy Noble
Ken Kavanagh
Lilly Lush Lyon
Lisa Lake
Lynn Green
Mathew Piercey
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Michelle Park
Morgan Gardner
Patsy Whitten
Reg MacDonald
Sharon Clifford

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Annette Halley
Betthany Pretty
Donna Earle
Diane Angel
Gail Brinston
Kim Gillard
Lynn Smyth
Lilly Lush Lyon
Leslie Hardy
Sondria Browne
### Executive:
Barbara Barry, President
Jim Hickey, Vice President
Shelley Martin, Treasurer
Libby Crawford, Secretary

### Directors:
Joan Butler
Gail Gosse
Ed Hayden
Janet Henley
Fay Matthews
Dave Power
Marilyn Thompson
Dawn Chafe
Lynn Green
Don Hutchens
Janet Lilly
Kerry Murray
Claude Sullivan
Employing people

Employees, students, interns, contracts in 2010

Staff
Trina Appleby
Amanda Aylward
John Bennett
Pam Corrigan
Curtis Delaney
Michael Devine
Suzan Finn
Bettina Ford
Steven Granter
Andrew Horsnell
Kelly Hudson
Lori Johnson
Sheila Kennedy
Fran Locke
Ruth MacDonald
Jodi McCormack
Jennifer Parsons
Barry Pearce
Megan Power
Bethany Pretty

Penelope Rowe
Darlene Scott
Corey Weir
Louise Woodfine

Contracts
Bill Abbott
Doug Allen
Kim Armstrong
Gordon Brockerville
Marcia Caines
Steve Cino
Anne Corbin
Andrew Draskoy
Kathy Jane Elton
Lillian Fidler
Andrea Ford
Anne Goald
Cathy Hudson
Marlayne Jeans
Catherine McCausland
Donalee Moulton
Peter Mushkat
David Oyler
Barbara Rieti
Marie-Claude Rioux
David Smallwood
Georgina Smith
Robert Warren
Karen Gray
Barry Green
Jean-Valmont LeBlanc
Peggy Matchim
Daphne O’Quinn
Louise Price
Carolyn Robinson

Students / Interns
Angie Barrington
Ryan Barrett
Emilia Bartellas
Allison Benmore
Constance Boland
Jordon Burt
Marilee Campbell
Peter Cranston
Fahad Chowdbury
Brian Duffett
Raelene Goosney
Jenna Hawkins
Mark Hoskins
Casey Leung
Megan MacDonald
Danielle McGettigan
Elizabeth Russell
Dennis Ryan
Chelsea Smith
Amelia White
Mike Wicks
Saniya Zaman
### Community Services Council of Newfoundland and Labrador

#### Statement of Financial Position

**March 31, 2010**

<table>
<thead>
<tr>
<th><strong>ASSETS</strong></th>
<th><strong>2010</strong></th>
<th><strong>2009</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Current</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash, short term investments and term deposits</td>
<td>$1,176,224</td>
<td>$1,090,317</td>
</tr>
<tr>
<td>Receivables</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contribution agreements</td>
<td>162,527</td>
<td>94,613</td>
</tr>
<tr>
<td>Other</td>
<td>24,572</td>
<td>49,302</td>
</tr>
<tr>
<td></td>
<td><strong>1,363,323</strong></td>
<td><strong>1,234,232</strong></td>
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<tr>
<td>Capital assets</td>
<td>14,605</td>
<td>18,779</td>
</tr>
<tr>
<td></td>
<td><strong>$1,377,928</strong></td>
<td><strong>$1,253,011</strong></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>LIABILITIES</strong></th>
<th><strong>2010</strong></th>
<th><strong>2009</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Current</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Payables and accruals</td>
<td>$100,517</td>
<td>$103,118</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>481,571</td>
<td>440,843</td>
</tr>
<tr>
<td></td>
<td><strong>582,088</strong></td>
<td><strong>543,961</strong></td>
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</table>

<table>
<thead>
<tr>
<th><strong>NET ASSETS</strong></th>
<th><strong>2010</strong></th>
<th><strong>2009</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment in capital assets</td>
<td>14,605</td>
<td>18,779</td>
</tr>
<tr>
<td>Contingency fund</td>
<td>292,786</td>
<td>284,076</td>
</tr>
<tr>
<td>Project fund</td>
<td>250,000</td>
<td>250,000</td>
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<tr>
<td>Unappropriated equity</td>
<td>238,449</td>
<td>156,195</td>
</tr>
<tr>
<td></td>
<td><strong>795,840</strong></td>
<td><strong>709,050</strong></td>
</tr>
<tr>
<td></td>
<td><strong>$1,377,928</strong></td>
<td><strong>$1,253,011</strong></td>
</tr>
</tbody>
</table>
## COMMUNITY SERVICES COUNCIL OF NEWFOUNDLAND AND LABRADOR
### Statement of Operations
#### Year Ended March 31, 2010

<table>
<thead>
<tr>
<th></th>
<th>2010</th>
<th>2009</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contracts and contributions</td>
<td>$ 901,480</td>
<td>$ 637,449</td>
</tr>
<tr>
<td>Interest and miscellaneous</td>
<td>75,317</td>
<td>62,906</td>
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<tr>
<td>Grants</td>
<td>428,494</td>
<td>332,422</td>
</tr>
<tr>
<td>Volunteer week</td>
<td>13,604</td>
<td>16,296</td>
</tr>
<tr>
<td>Donations and fund raising</td>
<td>23,540</td>
<td>18,751</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>1,442,435</td>
<td>1,067,824</td>
</tr>
<tr>
<td><strong>Expenditure</strong></td>
<td></td>
<td></td>
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<tr>
<td>Amortization</td>
<td>4,174</td>
<td>4,320</td>
</tr>
<tr>
<td>Audit</td>
<td>9,757</td>
<td>9,524</td>
</tr>
<tr>
<td>Inclusion costs</td>
<td>5,125</td>
<td>-</td>
</tr>
<tr>
<td>Media and promotion</td>
<td>1,533</td>
<td>14,489</td>
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<tr>
<td>Office supplies, equipment rental and miscellaneous</td>
<td>66,782</td>
<td>39,420</td>
</tr>
<tr>
<td>Program costs (Youth Program and Volunteer Centre)</td>
<td>18,289</td>
<td>17,432</td>
</tr>
<tr>
<td>Promotion of SWASP Summer Program</td>
<td>15,359</td>
<td>16,882</td>
</tr>
<tr>
<td>Rent</td>
<td>59,026</td>
<td>56,100</td>
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<tr>
<td>Salaries, contracts, employee benefits and payroll tax</td>
<td>1,059,472</td>
<td>720,372</td>
</tr>
<tr>
<td>Special projects</td>
<td>43,161</td>
<td>40,299</td>
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<tr>
<td>Telephone, fax and internet</td>
<td>21,875</td>
<td>17,621</td>
</tr>
<tr>
<td>Training costs - project participants</td>
<td>25,344</td>
<td>8,550</td>
</tr>
<tr>
<td>Travel - staff and board</td>
<td>27,031</td>
<td>12,159</td>
</tr>
<tr>
<td>Travel - project participants</td>
<td>28,355</td>
<td>26,579</td>
</tr>
<tr>
<td>Volunteer week</td>
<td>13,604</td>
<td>16,296</td>
</tr>
<tr>
<td><strong>Total Expenditure</strong></td>
<td>1,398,887</td>
<td>1,000,043</td>
</tr>
<tr>
<td><strong>Excess of revenue over expenditure</strong></td>
<td>$ 43,548</td>
<td>$ 67,781</td>
</tr>
</tbody>
</table>